THE SYMBOL:

The Origin and Basis of Human Behavior

I

IN JULY, 1939, a celebration was held at Leland Stanford University to commemorate the hundredth anniversary of the discovery that the cell is the basic unit of all living tissue. Today we are beginning to realize and to appreciate the fact that the symbol is the basic unit of all human behavior and civilization.

All human behavior originates in the use of symbols. It was the symbol which transformed our anthropoid ancestors into men and made them human. All civilizations have been generated, and are perpetuated, only by the use of symbols. It is the symbol which transforms an infant of Homo sapiens into a human being; deaf mutes who grow up without the use of symbols are not human beings. All human behavior consists of, or is dependent upon, the use of symbols. Human behavior is symbolic behavior; symbolic behavior is human behavior. The symbol is the universe of humanity.

II

The great Darwin declared that 'there is no fundamental difference between man and the higher mammals in their mental faculties,' that the difference between them consists 'solely in his [man's] almost infinitely larger power of associating together the most diversified sounds and ideas,' (Ch. III, The Descent of Man). Thus the difference between the mind of man and that of other mammals is merely one of degree, and it is not 'fundamental.'

Essentially the same views are held by many present day students of human behavior. Professor Ralph Linton, an anthropologist, writes in The Study of Man: 'The differences between men and animals in all these [behavior] respects are enormous, but they seem to be differences in quantity rather than in quality,' (p. 79; the same same idea is also expressed on p. 68). 'Human and animal behavior can be shown to have so much in common,' Professor Linton observes, 'that the gap [between them] ceases to be of great importance,' (p. 60). Dr. Alexander Goldenweiser, likewise an anthropologist, believes that 'In point of sheer psychology, mind as such, man is after all no more than a talented animal' and 'that the difference between the mentality here displayed [by a horse and a chimpanzee] and that of man is merely one of degree.'

That there are numerous and impressive similarities between the behavior of

* Professor of Anthropology, University of Michigan. His article is reprinted, with the kind permission of the editors, from Philosophy of Science, VII, 451-463 (October 1940).

1 New York, 1936.
man and that of ape is fairly obvious; it is quite possible that even chimpanzees in zoos have noted and appreciated them. Fairly apparent, too, are man’s behavioral similarities to many other kinds of animals. Almost as obvious, but not easy to define, is a difference in behavior which distinguishes man from all other living creatures. I say ‘obvious’ because it is quite apparent to the common man that the non-human animals with which he is familiar do not and cannot enter, and participate in, the world in which he, as a human being, lives. It is impossible for a dog, horse, bird, or even an ape, ever to have any understanding of the meaning of the sign of the cross to a Christian, or of the fact that black (white among the Chinese) is the color of mourning. But when the scholar attempts to define the mental difference between animal and man he sometimes encounters difficulties which he cannot surmount and, therefore, ends up by saying that the difference is merely one of degree: man has a bigger mind, ‘larger power of association,’ wider range of activities, etc.

There is a fundamental difference between the mind of man and the mind of non-man. This difference is one of kind, not one of degree. And the gap between the two types is of the greatest importance—at least to the science of comparative behavior. Man uses symbols; no other creature does. A creature either uses symbols or he does not; there are no intermediate stages.

III

A symbol is a thing the value or meaning of which is bestowed upon it by those who use it. I say ‘thing’ because a symbol may have any kind of physical form; it may have the form of a material object, a color, a sound, an odor, a motion of an object, a taste.

The meaning, or value, of a symbol is in no instance derived from or determined by properties intrinsic in its physical form: the color appropriate to mourning may be yellow, green, or any other color; purple need not be the color of royalty; among the Manchu rulers of China it was yellow. The meaning of the word ‘see’ is not intrinsic in its phonetic (or pictorial) properties. ‘Biting one’s thumb at’ someone might mean anything. The meanings of symbols are derived from and determined by the organisms who use them; meaning is bestowed by human organisms upon physical forms which thereupon become symbols.

We have a good example of this in the distinguished physiologist, Anton J. Carlson. After taking note of ‘man’s present achievements in science, in the arts (including oratory), in political and social institutions,’ and noting ‘at the same time the apparent paucity of such behavior in other animals,’ he, as a common man, ‘is tempted to conclude that in these capacities, at least, man has a qualitative superiority over other mammals,’ (‘The Dynamics of Living Processes,’ in The Nature of the World and Man, H. H. Newman, ed., p. 477; Chicago, 1926). But, since, as a scientist, Professor Carlson cannot define this qualitative difference between man and other animals, since as a physiologist he cannot explain it, he refuses to admit it,—‘...the physiologist does not accept the great development of articulate speech in man as something qualitatively new; ...’ (p. 478) —and suggests helplessly that some day we may find some new ‘building stone,’ an ‘additional

lipoid, phosphatid, or potassium ion,’ in the human brain which will explain it, and concludes by saying that the difference between the mind of man and that of non-man is ‘probably only one of degree,’ (op. cit., pp. 478-79).

‘Do you bite your thumb at us, sir?’—Romeo and Juliet, Act I, Sc. 1.

‘Now since sounds have no natural connection with our ideas, but have all their significance from the arbitrary imposition of men ...;’ John Locke, Essay Concerning the Human Understanding, Bk. III, ch. 9.

‘When I use ... [a] word, it means just what I choose it to mean,’ said Humpty Dumpty to Alice (Through the Looking Glass).
All symbols must have a physical form otherwise they could not enter our experience. But the meaning of a symbol cannot be perceived by the senses. One cannot tell by looking at an x in an algebraic equation what it stands for; one cannot ascertain with the eyes alone the symbolic value of the phonetic compound si; one cannot tell merely by weighing a pig how much gold he will exchange for; one cannot tell from the wave length of a color whether it stands for courage or cowardice, 'stop' or 'go'; nor can one discover the spirit in a fetish by any amount of physical or chemical examination. The meaning of a symbol can be communicated only by symbolic means, usually by articulate speech.

But a thing which in one context is a symbol is, in another context, not a symbol but a sign. Thus, a word is a symbol only when one is concerned with the distinction between its meaning and its physical form. This distinction must be made when one bestows value upon a sound-combination or when a previously bestowed value is discovered for the first time; it may be made at other times for certain purposes. But after value has been bestowed upon, or discovered in, a word, its meaning becomes identified, in use, with its physical form. The word then functions as a sign, rather than as a symbol. Its meaning is then perceived with the senses. This fact that a thing may be both symbol (in one context) and non-symbol (in another context) has led to some confusion and misunderstanding.

Thus Darwin says: 'That which distinguishes man from the lower animals is not the understanding of articulate sounds, for as everyone knows, dogs understand many words and sentences,' (Ch. III, The Descent of Man).

It is perfectly true, of course, that dogs, apes, horses, birds, and perhaps creatures even lower in the evolutionary scale, can be taught to respond in a specific way to a vocal command. But it does not follow that no difference exists between the meaning of 'words and sentences' to a man and to a dog. Words are both signs and symbols to man; they are merely signs to a dog. Let us analyze the situation of vocal stimulus and response.

A dog may be taught to roll over at the command 'Roll over!' A man may be taught to stop at the command 'Halt!' The fact that a dog can be taught to roll over in Chinese, or that he can be taught to 'go fetch' at the command 'roll over' (and, of course, the same is true for a man) shows that there is no necessary and invariable relationship between a particular sound combination and a specific reaction to it. The dog or the man can be taught to respond in a certain manner to any arbitrarily selected combination of sounds, for example, a group of nonsense syllables, coined for the occasion. On the other hand, any one of a great number of mercury as an indication of temperature; or, it may be merely identified with its physical form, as in the case of a hurricane signal displayed by a weather bureau. But in either case, the meaning of the sign is perceived with the senses.

*This statement is valid regardless of our theory of experiencing. Even the exponents of 'Extra-Sensory Perception,' who have challenged Locke's dictum that 'the knowledge of the existence of any other thing [besides ourselves and God] we can have only by sensation,' (Bk. 4, ch. 11, Essay Concerning the Human Understanding,) have been obliged to work with physical rather than ethereal forms.

*A sign is a physical form whose function is to indicate some other thing—object, quality, or event. The meaning of a sign may be intrinsic, inseparable from its physical form and nature, as in the case of the height of a column of mercury as an indication of temperature; or, it may be merely identified with its physical form, as in the case of a hurricane signal displayed by a weather bureau. But in either case, the meaning of the sign is perceived with the senses.

*Surprising as it may seem, it was very clear during the first few months that the ape was considerably superior to the child in responding to human words,' W. N. and L. A. Kellogg, The Ape and the Child, (New York, 1933).
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and variety of responses may become evocable by a given stimulus. Thus, so far as the origin of the relationship between vocal stimulus and response is concerned, the nature of the relationship, i.e., the meaning of the stimulus, is not determined by properties intrinsic in the stimulus.

But, once the relationship has been established between vocal stimulus and response, the meaning of the stimulus becomes identified with the sounds; it is then as if the meaning were intrinsic in the sounds themselves. Thus, 'halt' does not have the same meaning as 'hilt' or 'malt.' A dog may be conditioned to respond in a certain way to a sound of a given wave length. Sufficiently alter the pitch of the sound and the response will cease to be forthcoming. The meaning of the stimulus has become identified with its physical form; its value is perceived with the senses.

Thus we see that in establishing a relationship between a stimulus and a response the properties intrinsic in the stimulus do not determine the nature of the response. But, after the relationship has been established the meaning of the stimulus is as if it were inherent in its physical form. It does not make any difference what phonetic combination we select to evoke the response of terminating self-locomotion. We may teach a dog, horse, or man to stop at any vocal command we care to choose or devise. But once the relationship has been established between sound and response, the meaning of the stimulus becomes identified with its physical form and is, therefore, perceivable with the senses.

So far we have discovered no difference between dog and man is discoverable so far as learning to respond appropriately to a vocal stimulus is concerned. But we must not let an impressive similarity conceal an important difference. A porpoise is not yet a fish.

The man differs from the dog—and all other creatures—in that he can and does play an active role in determining what value the vocal stimulus is to have, and the dog cannot. As John Locke has aptly put it, 'All sounds [i.e., in language] . . . have their signification from the arbitrary imposition of men.' The dog does not and cannot play an active part in determining the value of the vocal stimulus. Whether he is to roll over or go fetch at a given stimulus, or whether the stimulus for roll over be one combination of sounds or another is a matter in which the dog has nothing whatever to 'say.' He plays a purely passive role and can do nothing else. He learns the meaning of a vocal command just as his salivary glands may learn to respond to the sound of a bell. But man plays an active role and thus becomes a creator: Let \( x \) equal three pounds of coal and it does equal three pounds of coal; let removal of the hat in a house of worship indicate respect and it becomes so. This creative faculty, that of freely, actively, and arbitrarily bestowing value upon things, is one of the most commonplace as well as the most important characteristic of man. Children employ it freely in their play: 'Let's pretend that this rock is a wolf.'

The difference between the behavior of man and other animals then, is that the lower animals may receive new values, may acquire new meanings, but they cannot create and bestow them. Only man can do this. To use a crude analogy, lower animals are like a person who has only the receiving apparatus for wireless messages: He can receive messages but cannot
send them. Man can do both. And this difference is one of kind, not of degree: a creature can either 'arbitrarily impose signification,' to use Locke's phrase, can either create and bestow values, or he cannot. There are no intermediate stages. This difference may appear slight, but, as a carpenter once told William James in discussing differences between men, 'it's very important.' All human existence depends upon it and it alone.

The confusion regarding the nature of words and their significance to men and the lower animals is not hard to understand. It arises, first of all, from a failure to distinguish between the two quite different contexts in which words function. The statements, 'The meaning of a word cannot be perceived with the senses,' and 'The meaning of a word can be perceived with the senses,' though contradictory, are nevertheless equally true. In the symbol context the meaning cannot be perceived with the senses; in the sign context it can. This is confusing enough. But the situation has been made worse by using the words 'symbol' and 'sign' to label, not the different contexts, but one and the same thing: the word. Thus a word is a symbol and a sign, two different things. It is like saying that a vase is a doli and a kana—two different things—because it may function in two contexts, esthetic and commercial.

Professor Linton speaks of 'the faintest foreshadowings of language... at the animal level,' (op cit., p. 74). But precisely what these 'faintest foreshadowings' are he does not say. What we have to say here would, of course, apply equally well to gestures (e.g., the 'sign of the cross,' a salute), a color, a material object, etc.

Like a word, the value of a vase may be perceived by the senses or imperceptible to them depending upon the context in which it is regarded. In an esthetic context its value is perceived with the senses. In the commercial context this is impossible; we must be told its value—in terms of price.

That which is a symbol in the context of origination becomes a sign in use thereafter. Things may be either signs or symbols to man; they can be only signs to other creatures.

IV

Very little indeed is known of the organic basis of the symbolic faculty: we know next to nothing of the neurology of symbolizing. And very few scientists—anatomists, neurologists, physical anthropologists—appear to be interested in the problem. Some, in fact, seem to be unaware of the existence of such a problem. The duty and task of giving an account of the organic basis of symbolizing does not fall within the province of the sociologist or the cultural anthropologist. On the contrary, he should scrupulously exclude it as irrelevant to his problems and interests; to introduce it would bring only confusion. It is enough for the sociologist or cultural anthropologist to take the ability to use symbols, possessed by man alone, as given. The use to which he puts this fact is in no way affected by his, or even the anatomist's, inability to describe the symbolic process in neurological terms. However, it is well for the social scientist to be acquainted with the little that neurologists and anatomists do know about the structural basis of 'symboling.' We, therefore, review briefly the chief relevant facts here.

The anatomist has not been able to discover why men can use symbols and apes cannot. So far as is known the only difference between the brain of man and the brain of an ape is a quantitative one: '... man has no new kinds of brain cells

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 11 Cf. 'A Neurologist Makes Up His Mind,' by C. Judson Herrick, Scientific Monthly, August, 1939. Professor Herrick is a distinguished one of a not too large number of scientists who are interested in the structural basis of symbol using.
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or brain cell connections,' (A. J. Carlson, op. cit.). Nor does man, as distinguished from other animals, possess a specialized 'symbol-mechanism.' The so-called speech areas of the brain should not be identified with symbolizing. These areas are associated with the muscles of the tongue, larynx, etc. But symbolizing is not dependent upon these organs. One may symbolize with the fingers, the feet, or with any part of the body that can be moved at will. 18

The misconception that speech is dependent upon the so-called (but mis-called) organs of speech, and, furthermore, that man alone has organs suitable for speech, is not uncommon even today. Thus Professor L. L. Bernard lists 'The fourth great organic asset of man is his vocal apparatus, also characteristic of him alone,' (Introduction to Sociology, J. Davis and H. E. Barnes, eds., p. 399; New York, 1927).

The great apes have the mechanism necessary for the production of articulate sounds: 'It seemingly is well established that the motor mechanism of voice in this ape [chimpanzee] is adequate not only to the production of a considerable variety of sounds, but also to definite articulations similar to those of man,' R. M. and A. W. Yerkes, The Great Apes, p. 301 (New Haven, 1929). Also: 'All of the anthropoid apes are vocally and muscularily equipped so that they could have an articular language if they possessed the requisite intelligence,' E. A. Hooton, Up From the Ape, p. 167 (New York, 1931).

Furthermore, the mere production of articulate sounds would not be symbolizing any more than the mere 'understanding of words and sentences' (Darwin) is. John Locke made this clear two and a half centuries ago: 'Man, therefore had by nature his organs so fashioned, as to be fit to frame articulate sounds, which we call words. But this was not enough to produce language; for parrots, and several other birds, will be taught to make articulate sounds distinct enough, which yet, by no means, are capable of language. Besides articulate sounds, therefore, it was further necessary, that he should be able to use these sounds as signs of internal conceptions; and to make them stand as marks for the ideas within his own mind, whereby they might be made known to others . . . ', Book III, Ch. 1.

To be sure, the symbolic faculty was brought into existence by the natural processes of organic evolution. And we may reasonably believe that the focal point, if not the locus, of this faculty is in the brain, especially the forebrain. Man's brain is much larger than that of an ape, both absolutely and relatively. 14 And the forebrain especially is large in man as compared with ape. Now in many situations we know that quantitative changes give rise to qualitative differences. Water is transformed into steam by additional quantities of heat. Additional power and speed lift the taxi-ing airplane from the ground and transform terrestrial locomotion into flight. The difference between wood alcohol and grain alcohol is a qualitative expression of a quantitative difference in the proportions of carbon and hydrogen. Thus a marked growth in size of the brain in man may have brought forth a new kind of function.

V

All culture (civilization) depends upon the symbol. It was the exercise of the symbolic faculty that brought culture into existence and it is the use of symbols that makes the perpetuation of culture possible. Without the symbol there would be no culture, and man would be merely an animal, not a human being.

Secs. 2, 3, Essay Concerning the Human Understanding.

And J. F. Blumenbach, a century later, declared in his On the Natural Variety of Mankind, 'That speech is the work of reason alone, appears from this, that other animals, although they have nearly the same organs of voice as man, are entirely destitute of it,' (quoted by R. M. and A. W. Yerkes, op. cit., p. 23).

14 Man's brain is about two and one-half times as large as that of a gorilla. The human brain is about 1/50 of the entire body weight, while that of a gorilla varies from 1/150 to 1/200 part of that weight,' (Hooton, op. cit., p. 153).
Articulate speech is the most important form of symbolic expression. Remove speech from culture and what would remain? Let us see.

Without articulate speech we would have no human social organization. Families we might have, but this form of organization is not peculiar to man; it is not per se, human. But we would have no prohibitions of incest, no rules prescribing exogamy and endogamy, polygamy or monogamy. How could marriage with a cross cousin be prescribed, marriage with a parallel cousin proscribed, without articulate speech? How could rules which prohibit plural mates possessed simultaneously but permit them if possessed one at a time, exist without speech?

Without speech we would have no political, economic, ecclesiastic, or military organization; no codes of etiquette or ethics; no laws; no science, theology, or literature; no games or music, except on an ape level. Rituals and ceremonial paraphernalia would be meaningless without articulate speech. Indeed, without articulate speech we would be all but toolless: we would have only the occasional and insignificant use of the tool such as we find today among the higher apes, for it was articulate speech that transformed the nonprogressive tool-using of the ape into the progressive, cumulative tool-using of man, the human being.

In short, without symbolic communication in some form, we would have no culture. 'In the Word was the beginning' of culture—and its perpetuation also.15

To be sure, with all his culture man is still an animal and strives for the same ends that all other living creatures strive for: the preservation of the individual and the perpetuation of the race. In concrete terms these ends are food, shelter from the elements, defense from enemies, health, and offspring. The fact that man strives for these ends just as all other animals do has, no doubt, led many to declare that there is 'no fundamental difference between the behavior of man and of other creatures.' But man does differ, not in ends but in means. Man's means are cultural means: culture is simply the human animal's way of living. And, since these means, culture, are dependent upon a faculty possessed by man alone, the ability to use symbols, the difference between the behavior of man and of all other creatures is not merely great, but basic and fundamental.

VI

The behavior of man is of two distinct kinds: symbolic and nonsymbolic. Man yawns, stretches, coughs, scratches himself, cries out in pain, shrinks with fear, 'bristles' with anger, and so on. Nonsymbolic behavior of this sort is not peculiar to man; he shares it not only with other primates but with many other animal species as well. But man communicates with his fellows with articulate speech, uses amulets, confesses sins, makes laws, observes codes of etiquette, explains his dreams, classifies his relatives in designated categories, and so on. This kind of behavior is unique; only man is capable of it; it is peculiar to man because it consists of, or is dependent upon, the use of symbols. The nonsymbolic behavior of man is the behavior of man the animal; the symbolic behavior is that of man.

15 'On the whole, however, it would seem that language and culture rest, in a way which is not fully understood, on the same set of faculties . . .,' A. L. Kroeber, Anthropology, p. 108, (New York, 1923).

It is hoped that this essay will make this matter more 'fully understood.'

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the human being.\textsuperscript{16} It is the symbol
which has transformed man from a mere
animal to a human animal.

As it was the symbol that made man-
kind human, so it is with each member
of the race. A baby is not a human being
so far as his behavior is concerned. Until
the infant acquires speech there is nothing
to distinguish his behavior qualitatively
from that of a young ape.\textsuperscript{17} The baby
becomes a human being when and as he
learns to use symbols. Only by means
of speech can the baby enter and take part
in the human affairs of mankind. The
questions we asked previously may be re-
peated now. How is the growing child to
know of such things as families, etiquette,
"It is for this reason that observations and
experiments with apes, rats, etc., can tell us
nothing about human behavior. They can tell
us how ape-like or rat-like man is, but they
throw no light upon human behavior because
the behavior of apes, rats, etc., is nonsymbolic.
The title of the late George A. Dorsey's best
seller, \textit{Why We Behave Like Human Beings},
was misleading for the same reason. This inter-
"esting book told us much about vertebrate,
mammalian, primate, and even man-animal be-
behavior, but virtually nothing about symbolic,
\textit{i.e.}, human, behavior. But we are glad to add,
in justice to Dorsey, that his chapter on the
function of speech in culture, (Ch. II) in
\textit{Man's Own Show: Civilization} (New York,
1931), is probably the best discussion of this
subject that we know of in anthropological
literature.

\textsuperscript{17} In their fascinating account of their experi-
ment with a baby chimpanzee, kept for nine
months in their home and treated as their in-
fant son was treated, Professor and Mrs. Kel-
logg speak of the 'humanization' of the little
ape: 'She may thus be said to have become
"more humanized" than the human subject \ldots'
(p. 315).

This is misleading. What the experiment
showed so strikingly was \textit{how like an ape} a
child of homo sapiens is \textit{before he learns to
talk}. The boy even employed the ape's 'food
bark'! The experiment also demonstrated the
ape's utter inability to learn to talk, which
means an inability to become humanized at all.
morals, law, science, philosophy, religion,
commerce, and so on, without speech?
The rare cases of children who grew up
without symbols because of deafness and
blindness, such as those of Laura Bridg-
man, Helen Keller and Marie Heurtin,
are instructive.\textsuperscript{18} Until they 'got the idea'
of symbolic communication they were not
human beings, but animals, they did not
participate in behavior which is peculiar
to human beings. They were 'in' human
society as dogs are, but they were not \textit{of}
human society. And, although the present
writer is exceedingly skeptical of the re-
ports of the so-called 'wolf-children,'
'feral men,' etc., we may note that they
are described, almost without exception,
as without speech, 'beastly,' and 'in-
human.'

\section*{VII}

\textbf{Summary.} The natural processes of or-
nanic evolution brought into existence in
man, and man alone, a new and distinct-
ve ability: the ability to use symbols.
The most important form of symbolic ex-
pression is articulate speech. Articulate
speech means communication of ideas;
communication means preservation—tra-
dition—and preservation means accumu-
lation and progress. The emergence of the
organic faculty of symbol-using has re-
sulted in the genesis of a new order of
phenomena: a superorganic, or cultural,
order. All civilizations are born of, and
are perpetuated by, the use of symbols.
A culture, or civilization, is but a par-
ticular kind of form (symbolic) which
the biologic, life-perpetuating activities
of a particular animal, man, assume.

Human behavior is symbolic behavior;
if it is not symbolic, it is not human.

\textsuperscript{18} The reader will find a resume of the more
significant facts of these cases in W. I. Thomas,
\textit{Primitive Behavior}, pp. 50-54, 776-777 (New
York, 1937).
As much as animal and human inheritance have in common, there is, however, one respect in which they are vastly different. In the strict biological, and perhaps most fundamental, sense inheritance implies that the determining units, the genes, of one individual live and flourish in the cells of another; that, in a real sense, the one continues to live, in part, in the other. But in the domain of the intellect inheritance is not limited to such cumbersome methods of transmission. After the evolution of the power of speech minds spoke to other minds directly and effectively, independently of genetic relationship, with resulting acceleration of the evolution of the cerebral cortex. With the later invention of writing those who dwelt afar could send their words across the intervening spaces, and those who were dead could still speak to the living.

In a real sense we are direct intellectual descendants of all whose words have influenced our minds. The writing of Moses and David and Solomon are precious parts of our heritage, as in other fields are those of Greek scientists and philosophers. From the Jews we have inherited theology; from the Egyptians, geometry; from the Persians, astronomy; from the Babylonians, mythology; from myriads of others, the wisdom that has been distilled out of the dross of the lives of a thousand generations. Shakespeare to the contrary notwithstanding, the good that men do lives after them and the evil is generally interred with their bones, for the enduring heroes of the race are not its imbeciles or criminals or greedy or rich or powerful or even conquerors. Instead, those who live most abundantly in the lives of their successors are the wise, the good, the generous, the morally great. For this reason alone the prospects for the future of humanity are favorable.

F. R. MOULTON, A.A.A.S. Bulletin, January, 1944

THE ETHICS OF TIME-BINDING (!)

'A firm believer in the Golden Rule, [Eugene] Grace [Bethlehem Steel Company] feels that the best thing one can offer one's fellow man is a chance to get the best of everyone else, since this is all he has ever wanted for himself.'

Life, January 26, 1942